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ENCE Navia Commits to Three-Year Lifecycle and Maintenance Agreement with BTG

Ence Navia, a leading player in the pulp industry, has solidified its commitment to operational excellence by entering into a comprehensive three-year lifecycle and maintenance agreement with BTG, a trusted provider of instrumentation services. This agreement marks a significant milestone in the longstanding partnership between Ence Navia and BTG, further reinforcing the mutual trust and collaboration between the two entities.

Having relied on BTG's instrumentation services for many years, Ence Navia recognizes the critical importance of ensuring trouble-free operation of its pulp biofactory. By entrusting BTG to maintain the full functionality of its instruments, Ence Navia aims to enhance operational reliability, minimize downtime, and optimize resource utilization, including fiber and chemicals.

The decision to transition to a three-year agreement stems from Ence Navia's strategic vision to secure priority access to BTG's service engineers and establish a structured, long-term approach to maintenance and performance services. By proactively planning for service needs over an extended period, Ence Navia anticipates not only operational continuity but also significant cost savings and sustainability benefits.

"We trust BTG's commitment to excellence and appreciate the quality of service they consistently deliver," remarked Ernesto Lago, Ence Navia biofactory maintenance manager. "This three-year agreement reflects our confidence in BTG's capabilities to ensure the uninterrupted performance of our critical instrumentation systems."

Under the terms of the agreement, BTG will provide proactive maintenance, responsive support, and ongoing performance optimization tailored to Ence Navia's specific operational requirements. By leveraging BTG's expertise and industry-leading solutions, this company aims to achieve enhanced efficiency, reduced environmental impact, and sustained competitiveness in the dynamic pulp market.

For more information about BTG's lifecycle and maintenance solutions, please visit www.btg.com.

About Ence

Ence is a leading provider of pulp products and bioenergy, renowned for its commitment to innovation, sustainability, and operational excellence. With a focus on delivering high-quality products, Ence continuously invests in advanced technologies and strategic partnerships to drive industry-leading performance and value.

About BTG

BTG Group is a multinational provider of integrated, highly specialized process solutions for the global pulp and paper industry. BTG is committed to helping its customers achieve significant, sustainable gains in business performance.

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